

Total No. of Questions : 4]

SEAT No. :

P4002

[Total No. of Pages : 1

[5246]-230
M. Pharmacy
PHARMACEUTICAL ADMINISTRATION
(2013 Pattern)

Time : 3 Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) *Q. No. 1 is compulsory.*
- 2) *Figures to the right indicate full marks.*
- 3) *Draw well labeled diagrams whenever necessary.*

Q1) What is Leadership? Give various styles of leadership and focus on managerial grid. **[10]**

Q2) Write the following (Any three) **[15]**

- A) Performance appraisal.
- B) Departmentalization.
- C) Direct and preventive control.
- D) Functions of management.

Q3) Write Short notes on (Any Three) **[15]**

- A) Management by result.
- B) Maslow's theory of motivation.
- C) Managerial training.
- D) Decision making.

Q4) Explain process, steps involved in planning. Focus on strategic planning. **[10]**

OR

What are principles of organizing? Give the concept of span of control and developing positive organizing culture.

